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# Livestock Enterprise Budgets for Iowa – 2020

*Ag Decision Maker*

File B1-21

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This publication contains estimates of production costs for common livestock enterprises in Iowa. Estimates are intended to reflect average or above-average levels of management using common types of technology. Input prices reflect expected average price levels during the year.

Data were drawn from farm record summaries, feed consumption research, and price projections and are intended to be used for planning purposes only. For individual farms, expected costs and input requirements based on past results should be substituted whenever possible.

Each budget contains estimates of the following types of costs:

**Fixed Costs.** Costs that will occur regardless of the level of production each year. They generally include such things as depreciation, interest, taxes, and insurance on facilities, breeding livestock, and livestock equipment and facilities. Depreciation is assumed to be 8% of the original value of facilities and equipment annually. Interest averages one-half of the original value of facilities over its lifetime, or 5% annually. Taxes and insurance add 1% for a total of 14% of the original investment annually for fixed costs.

**Variable Costs.** Costs that vary according to the level of production. Interest is calculated on feed and other variable costs for one-half of the production period.

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## Livestock Budget Price Assumptions

The budgets in this publication are based on the following price assumptions for inputs.

	Price	Units
Corn	\$3.11	bushel
Corn silage	37.32	ton
Alfalfa hay	128.00	ton
Alfalfa-brome hay	100.00	ton
Haylage	45.00	ton
Unimproved pasture	56.00	acre
Improved pasture	77.00	acre
Soybean meal (48%)	0.14	pound
Dried distiller grain	0.07	pound
Modified distiller grain	0.04	pound
Lamb supplement/mineral	0.16	pound
Sow pig vitamin/mineral	0.50	pound
Hog vitamin/mineral	0.32	pound
Beef supplement/mineral	0.23	pound
Feeder pig (40 pounds)	40.00	head
Weaned feeder pig (12 pounds)	30.00	head
Yearling steer (700-800 pounds)	1.40	pound
Steer calf (500-600 pounds)	1.58	pound
Heifer calf (400-500 pounds)	1.50	pound
Feeder lamb (70 pounds)	2.00	pound
Operating capital	5.00%	year

Dairy enterprise budgets can be found on the [Iowa State University Extension and Outreach Dairy Team website](http://www.extension.iastate.edu/dairyteam/content/iowa-dairy-budgets), [www.extension.iastate.edu/dairyteam/content/iowa-dairy-budgets](http://www.extension.iastate.edu/dairyteam/content/iowa-dairy-budgets)

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## Livestock Enterprise Summary

Page	Enterprise	Unit	Labor Hours	Bushels of Corn	Tons of Modified Distiller Grain	Tons of Dried Distiller Grain	Tons of Hay <sup>a/</sup>	Tons of Silage
<b>Swine</b>								
6	Farrow-finish, pasture	litter	12	97	0	267	0	0
6	Farrow-finish, total confinement	litter	6	105	0	288	0	0
7	Finishing feeder pigs	head	0.2	9.0	0	32	0	0
8	Weaned pig prod., total confinement	litter	3	17.1	0	0	0	0
9	Finishing weaned pigs, confinement	head	0.4	9.8	0	32	0	0
<b>Beef</b>								
11	Yearling steers, hay	head	2.5	60	1.14	0	0.30	0
11	Yearling steers, silage	head	2.5	49.25	1.14	0	0	1.32
12	Steer calves, hay	head	4	69	1.4	0	0.53	0
12	Steer calves, silage	head	3.5	50	1.4	0	0	2.26
13	Yearling heifers, hay	head	2	80	1.5	0	0.4	0
13	Yearling heifers, silage	head	2	66	1.5	0	0	1.90
14	Backgrounding steer calves, winter	head	1.25	27	0	0	0.50	0
14	Backgrounding steer calves, summer	head	1	0	0	0	0	0
15	Cow-calf, calves sold	cow unit	8	4	0	0	2.10	0
15	Cow-calf, calves fed	cow unit	10	56	1.05	0	2.50	0
<b>Sheep</b>								
17	Ewe flock, early lambs	ewe unit	5	10	0	0	0.4	0
17	Ewe flock, late lambs	ewe unit	3	8	0	0	0.3	0
19	Feeder lamb	head	1	5.2	0	0	0.02	0

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<sup>a/</sup> Does not include pasture.

## Swine Production Investment

### 1. Breeding herd investment per litter

	PASTURE		CONFINEMENT	
Sow in herd		\$155		\$155
Replacement gilts (\$155 each)	0.50 head	<u>78</u>	0.28 head	<u>43</u>
Total investment per sow		\$233		\$198
Total investment per litter (1.9 and 2.2 litters per year per sow)		\$122		\$90

### 2. Cost estimates (Building and equipment replacement cost)

Use	PASTURE		CONFINEMENT <sup>a/</sup>	
	Structure type	Cost per space	Structure type	Cost per space
Farrowing and Gestation	Pasture A-frame huts	\$300	Enclosed confinement with crates	\$1,000
	Portable on pasture	\$150		
Nursery	Barn with raised decks	\$50	Raised deck with pit	\$112
Finishing	Drylot or pasture	\$30	Double curtain	\$200

### 3. Facilities, equipment, and machinery investment for farrow to finish (\$ per litter)

	PASTURE		CONFINEMENT <sup>a/</sup>	
Farrowing	\$300 / 2 litters/year/hut =	\$150		
Gestation	\$150 / 1.9 litters/sow =	79	\$1,000 / 2.2 litters/sow =	\$455
Nursery	\$50 / 2 litters/year x 7.6 =	190	\$112 / 6 litters/year x 8.8 =	164
Finishing	\$30 / 2 litters/year x 7.1 =	107	\$200 / 2.5 litters/year x 8.5 =	680
Feed storage		50		
Feed handling		25		
Manure handling		15		
	<u>(\$18,000 x 25%)</u>			
Tractor	50 litters/year =	<u>90</u>		
Total Investment		\$706		\$1,299
Interest, depreciation, taxes, insurance	14% annually	\$99	10% annually	\$130

<sup>a/</sup> Farrowing and gestation are combined for confinement operations.

## Swine Production Investment (continued)

### 4. Facilities, equipment, and machinery investment for feeder pigs

Feeder Pig Production				
		Annually	Per litter	Per head
Farrowing and Gestation				
Building	\$545 divided by 2.2 litters per year = \$248	8%	\$20	\$2.24
Equipment	\$455 divided by 2.2 litters per year = \$207	14%	\$29	\$3.29
Nursery				
Building	\$73 divided by 6 pigs per year = \$12	8%	\$8	\$0.96
Equipment	\$39 divided by 6 pigs per year = \$7	14%	\$8	\$0.91
Total			\$65	\$7.40
Feeder Pig Finishing				
		Annually	Per litter	Per head
Finishing				
Building	\$140 divided by 2.5 head per year = \$56	8%	\$38	\$4.45
Equipment	\$60 divided by 2.5 head per year = \$24	14%	\$28	\$3.30
Total			\$66	\$7.75

### 5. Estimated feed requirements for farrow-to-finish enterprise, including breeding herd

Pigs per Sow per Year	Bushels of Corn per Litter	Pounds of Soybean Meal per Litter	Pounds of DDG per Litter
14	159	1,814	204
16	179	2,052	233
18	199	2,290	262
20	219	2,528	291

### 6. Breakeven selling price for confinement farrow-to-finish if corn price is:

Corn \$ per bushel	Soybean Meal \$ per pound	DDG \$ per pound	Total Costs \$/cwt	Variable Costs \$/cwt
\$3.20	\$0.14	\$0.04	\$49.34	\$42.52
3.30	0.15	0.05	50.41	43.58
3.40	0.16	0.06	51.47	44.65
3.50	0.17	0.07	52.54	45.71
3.60	0.18	0.08	53.60	46.77
3.70	0.19	0.09	54.66	47.84
3.80	0.20	0.10	55.73	48.90

## Swine Production — One Litter

	Farrow-to-Finish Pasture		Farrow-to-Finish Total Confinement		Your Farm
INCOME <sup>a/</sup>	Quantity		Quantity		
Market hogs (260 pounds x \$_____/pound)	7.3 head	\$ _____	8.50 head	\$ _____	\$ _____
Cull sows (400 pounds x \$_____/pound)	0.5 head	\$ _____	0.25 head	\$ _____	\$ _____
<b>GROSS INCOME</b>		\$ _____		\$ _____	\$ _____
<b>VARIABLE COSTS</b>					
Feed Costs					
Corn at \$3.11 per bushel	97 bushels	\$301.67	105 bushels	\$326.55	\$ _____
Soybean meal at \$0.14 per pound	943 pounds	132.02	1,013 pounds	141.82	_____
Dried distiller grain at \$0.07 per pound	267 pounds	18.69	288 pounds	20.16	_____
Vitamin and minerals at \$0.50 per pound	35 pounds	17.50	36 pounds	18.00	_____
Vitamin and minerals at \$0.32 per pound	95 pounds	30.40	110 pounds	35.20	_____
Pasture at \$56.00 per acre	0.20 acres	11.20			_____
Feed additives		22.00		25.00	_____
Total Feed Costs		\$533.48		\$566.73	\$ _____
Veterinary and health		\$34.00		\$25.00	\$ _____
Fuel, repairs, utilities		35.00		50.00	_____
Bedding, marketing, miscellaneous		45.00		30.00	_____
Interest on variable costs at 5%	5 months	13.49	5 months	13.99	_____
Labor at \$14.00 per hour	12 hours	168.00	6 hours	84.00	_____
<b>TOTAL VARIABLE COSTS</b>		\$828.97		\$769.72	\$ _____
<b>INCOME OVER VARIABLE COSTS</b>		\$ _____		\$ _____	\$ _____
<b>FIXED COSTS</b>					
Machinery, facilities		\$99.00		\$130.00	\$ _____
Breeding costs, boar/semen		13.00		13.00	_____
Replacement gilts at \$155 head	0.50 head	77.50	0.28 head	43.40	_____
Interest, insurance on breeding herd at 10%		12.24		9.02	_____
<b>TOTAL FIXED COSTS</b>		\$201.74		\$195.42	\$ _____
<b>TOTAL OF ALL COSTS</b>		\$1,030.71		\$965.14	\$ _____
<b>INCOME OVER ALL COSTS</b>		\$ _____		\$ _____	\$ _____
Breakeven selling price for variable costs per cwt <sup>b/</sup>		\$39.99		\$33.25	\$ _____
Breakeven selling price for all costs per cwt <sup>b/</sup>		\$50.62		\$42.09	\$ _____

<sup>a/</sup> For pasture, a weaning average of 8.3 pigs is assumed, minus 0.40 death loss and 0.60 for replacement. For confinement, a weaning average of 9 pigs is assumed, minus 0.5 death loss. Sow death loss is 5%.

<sup>b/</sup> Cull sow income of \$70 per litter is assumed for pasture (sows sold after 2 litters) and \$35 per litter for total confinement (sows sold after 4 litters).

## Finishing Feeder Pigs — One Pig

INCOME	Quantity		Your Farm
Market hog (260 pounds x \$_____/pound)	1 head	\$ _____	\$ _____
<b>VARIABLE COSTS</b>			
Feeder pig (40 pounds) at \$40.00 per head	1 head	\$40.00	\$ _____
Interest at 5%	5 months	0.83	_____
<b>Feed Costs</b>			
Corn at \$3.11 per bushel	9 bushels	\$27.99	\$ _____
Soybean meal at \$0.14 per pound	82 pounds	11.48	_____
Dried distiller grain at \$0.07 per pound <sup>a/</sup>	32 pounds	2.24	_____
Vitamin and minerals at \$0.50 per pound	14.4 pounds	7.20	_____
Feed processing and delivery at \$10 per ton	0.3 tons	3.00	_____
Feed additives		3.00	_____
Total Feed Costs		\$54.91	\$ _____
Veterinary and medical		\$4.00	\$ _____
Fuel, repairs, utilities		3.50	_____
Marketing, miscellaneous		4.00	_____
Manure application cost at \$0.01 per gallon	190 gallons	1.90	_____
Interest on variable costs at 5%	2.5 months	0.69	_____
Death loss	0.02 head	0.80	_____
Labor at \$14.00 per hour	0.2 hours	2.80	_____
<b>TOTAL VARIABLE COSTS</b>		<b>\$113.44</b>	<b>\$ _____</b>
<b>INCOME OVER VARIABLE COSTS</b>		<b>\$ _____</b>	<b>\$ _____</b>
<b>FIXED COSTS</b>			
Machinery, facilities		\$8.63	\$ _____
<b>TOTAL OF ALL COSTS</b>		<b>\$122.07</b>	<b>\$ _____</b>
<b>INCOME OVER ALL COSTS</b>		<b>\$ _____</b>	<b>\$ _____</b>
Breakeven selling price for variable costs per cwt		\$43.63	\$ _____
Breakeven selling price for all costs per cwt		\$46.95	\$ _____

<sup>a/</sup> Dried distiller grain substitutes for 0.6 bushels of corn and 5 pounds of soybean meal.

## Swine Production — One Litter Producing Weaned 12 Pound Pigs, Total Confinement

INCOME <sup>a/</sup>	Quantity		Your Farm
Weaned pigs (\$_____/head)	9 head	\$ _____	\$ _____
Cull sows (\$_____/head)	0.25 head/litter	\$ _____	\$ _____
<b>GROSS INCOME</b>		\$ _____	\$ _____
<b>VARIABLE COSTS</b>			
Feed Costs			
Corn at \$3.11 per bushel	17.1 bushels	\$53.18	\$ _____
Soybean meal at \$0.14 per pound	149 pounds	20.86	_____
Vitamin and minerals at \$0.50 per pound	23 pounds	11.50	_____
Feed processing and delivery at \$10 per ton	0.6 tons	6.00	_____
Total Feed Costs		\$91.54	\$ _____
Veterinary and medical		\$17.00	\$ _____
Fuel, repairs, utilities		7.50	_____
Marketing, miscellaneous		10.00	_____
Manure application cost at \$0.01 per gallon	300 gallons	3.00	_____
Interest on variable costs at 5%	3 months	1.61	_____
Labor at \$14.00 per hour	3 hours	42.00	_____
<b>TOTAL VARIABLE COSTS</b>		\$172.65	\$ _____
<b>INCOME OVER VARIABLE COSTS</b>		\$ _____	\$ _____
<b>FIXED COSTS</b>			
Facilities and equipment		\$66.15	\$ _____
Breeding costs, boar/semen		13.00	_____
Replacement gilts at \$155 head	0.28 head	43.40	_____
Interest, insurance on sows at 10%	5 months	6.46	_____
<b>TOTAL FIXED COSTS</b>		\$129.01	\$ _____
<b>TOTAL OF ALL COSTS</b>		\$301.66	\$ _____
<b>INCOME OVER ALL COSTS</b>		\$ _____	\$ _____
Breakeven selling price for variable costs per head <sup>b/</sup>		\$14.46	\$ _____
Breakeven selling price for all costs per head <sup>b/</sup>		\$28.80	\$ _____

<sup>a/</sup> Assuming an average of 9.0 weaned pigs per litter and all replacement gilts are purchased.

<sup>b/</sup> Cull sow income of \$37.19 per litter is assumed (sows sold after 4 litters).



## Swine Production — One Pig Finishing 12 Pound Weaned Pig, Confinement

INCOME	Quantity		Your Farm
Market hog (\$_____/pound)	260 pounds	\$ _____	\$ _____
<b>VARIABLE COSTS</b>			
	Quantity		
Weaned feeder pig (12 pound)		\$30.00	\$ _____
Interest at 5%	150 days	0.62	_____
<b>Feed Costs</b>			
Corn at \$3.11 per bushel	9.8 bushels	\$30.48	\$ _____
Soybean meal at \$0.14 per pound	119 pounds	16.66	_____
Dried distiller grain at \$0.07 per pound <sup>a/</sup>	32 pounds	2.24	_____
Vitamin and minerals at \$0.50 per pound	14.4 pounds	7.20	_____
Pre-nursery diet		3.00	_____
Feed additives		3.00	_____
Feed processing and delivery at \$10 per ton	0.36 tons	3.60	_____
Total Feed Costs		\$66.18	\$ _____
Veterinary and medical		\$5.00	\$ _____
Fuel, repairs, utilities		4.20	_____
Marketing, miscellaneous		4.00	_____
Manure application cost		2.20	_____
Interest on variable costs at 5%	3 months	0.51	_____
Labor at \$14.00 per hour	0.40 hours	5.60	_____
Death loss <sup>b/</sup>		3.72	_____
<b>TOTAL VARIABLE COSTS</b>		\$122.03	\$ _____
<b>INCOME OVER VARIABLE COSTS</b>		\$ _____	\$ _____
<b>FIXED COSTS</b>			
Facilities and equipment		\$11.28	\$ _____
<b>TOTAL OF ALL COSTS</b>		\$133.31	\$ _____
<b>INCOME OVER ALL COSTS</b>		\$ _____	\$ _____
Breakeven selling price for variable costs per cwt		\$46.93	\$ _____
Breakeven selling price for all costs per cwt		\$51.27	\$ _____

<sup>a/</sup> Dried distiller grain substitutes for 0.6 bushels of corn and 5 pounds of soybean meal.

<sup>b/</sup> Death loss cost is assumed to be 5% of weaned feeder purchase costs and 2.5% of all other variable costs.

## Feed Requirements and Conversion Rates to Carry Hogs from Various Purchased Weights to Various Market Weights <sup>a/</sup>

Purchase weight (lbs)	Feed requirements	Unit	240 pounds	250 pounds	260 pounds	270 pounds	280 pounds	290 pounds	300 pounds
10	Corn	bushels	9.0	9.6	10.1	10.7	11.3	11.8	12.4
		pounds	506	536	567	599	630	661	697
	Soybean meal	pounds	113	116	119	122	125	129	133
	DDG	pounds	28	30	32	34	36	38	40
	Total	pounds	647	682	718	755	791	828	870
Conversion	lbs/cwt	281	284	287	290	293	296	300	
20	Corn	bushels	8.7	9.2	9.8	10.3	10.9	11.4	12.1
		pounds	487	517	547	578	609	641	676
	Soybean meal	pounds	105	109	113	116	120	124	128
	DDG	pounds	28	30	32	34	36	38	40
	Total	pounds	620	656	692	728	765	803	844
Conversion	lbs/cwt	282	285	288	291	294	297	301	
30	Corn	bushels	8.4	8.9	9.4	10.0	10.6	11.1	11.7
		pounds	470	500	528	560	591	621	657
	Soybean meal	pounds	98	102	106	110	114	118	122
	DDG	pounds	28	30	32	34	36	38	40
	Total	pounds	596	632	666	704	741	777	819
Conversion	lbs/cwt	284	287	290	293	296	299	303	
40	Corn	bushels	8.1	8.6	9.1	9.7	10.2	10.8	11.4
		pounds	451	481	511	541	572	602	638
	Soybean meal	pounds	92	96	100	104	108	112	116
	DDG	pounds	28	30	32	34	36	38	40
	Total	pounds	571	607	643	679	716	752	794
Conversion	lbs/cwt	286	289	292	295	298	301	305	
50	Corn	bushels	7.9	8.5	9.0	9.6	10.1	10.7	11.3
		pounds	444	474	503	535	565	597	631
	Soybean meal	pounds	75	78	82	85	89	93	97
	DDG	pounds	28	30	32	34	35	37	39
	Total	pounds	547	582	617	654	689	727	767
Conversion	lbs/cwt	288	291	294	297	300	303	307	
60	Corn	bushels	7.6	8.1	8.6	9.2	9.7	10.3	10.9
		pounds	427	455	484	515	545	577	611
	Soybean meal	pounds	69	73	77	81	85	88	92
	DDG	pounds	26	28	30	32	34	36	38
	Total	pounds	522	556	591	628	664	701	741
Conversion	lbs/cwt	290	293	296	299	302	305	309	
70	Corn	bushels	7.3	7.8	8.3	8.8	9.4	9.9	10.6
		pounds	408	436	465	495	526	557	591
	Soybean meal	pounds	64	68	72	76	80	84	88
	DDG	pounds	25	27	29	31	33	34	36
	Total	pounds	497	531	566	602	639	675	715
Conversion	lbs/cwt	292	295	298	301	304	307	311	

<sup>a/</sup> Feed efficiency varies considerably depending on environmental temperatures, disease level, ration fed, quality of management, and death loss. The feed requirements here are for hogs with good performance under excellent management. These figures assume zero mortality; correction for mortality is made when you complete the worksheet on pages 7 or 9.

## Finishing Yearling Steers — One Head

	Corn and Hay Ration		Corn and Silage Ration		Your Farm
<b>INCOME</b>	<b>Quantity</b>		<b>Quantity</b>		
Steer sales (\$_____/pound)	1,350 pounds	\$ _____	1,350 pounds	\$ _____	\$ _____
<b>VARIABLE COSTS</b>					
Yearling feeder cost at \$1.40 per pound	750 pounds	\$1,050.00	750 pounds	\$1,050.00	\$ _____
Interest at 5%	6.5 months	28.44	6.5 months	28.44	_____
<b>Feed Costs</b>					
Corn at \$3.11 per bushel	60 bushels	\$186.60	49.25 bushels	\$153.17	\$ _____
Fair quality hay at \$100.00 per ton	0.30 tons	30.00			_____
Modified distiller grain at \$80.00 per ton	1.14 tons	91.20	1.14 tons	91.20	_____
Supplement and minerals at \$0.23 per pound	95 pounds	21.85	95 pounds	21.85	_____
Corn silage at \$37.32 per ton			1.32 tons	49.26	_____
<b>Total Feed Costs</b>		<b>\$329.65</b>		<b>\$315.48</b>	<b>\$ _____</b>
Veterinary and health		\$8.00		\$8.00	\$ _____
Machinery and equipment		7.00		7.00	_____
Marketing, transport, miscellaneous		16.00		16.00	_____
Interest on variable costs at 5%	2.75 months	4.13	2.75 months	3.97	_____
Labor at \$14.00 per hour	2.5 hours	35.00	2.5 hours	35.00	_____
Death loss <sup>a/</sup>		12.78		12.71	_____
<b>TOTAL VARIABLE COSTS</b>		<b>\$1,491.00</b>		<b>\$1,476.60</b>	<b>\$ _____</b>
<b>INCOME OVER VARIABLE COSTS</b>		<b>\$ _____</b>		<b>\$ _____</b>	<b>\$ _____</b>
<b>FIXED COSTS</b>					
Machinery, equipment, housing		\$14.00		\$14.00	\$ _____
<b>TOTAL OF ALL COSTS</b>		<b>\$1,505.00</b>		<b>\$1,490.60</b>	<b>\$ _____</b>
<b>INCOME OVER ALL COSTS</b>		<b>\$ _____</b>		<b>\$ _____</b>	<b>\$ _____</b>
Breakeven selling price for variable costs per pound		\$1.10		\$1.09	\$ _____
Breakeven selling price for all costs per pound		\$1.11		\$1.10	\$ _____

<sup>a/</sup> Death loss cost is assumed to be 1% of feeder purchase costs and 0.5% of all other variable costs.

Note: One pound of modified distiller grain contains the energy of 0.5 pound of corn and the protein of 0.36 pound of soybean meal.

## Finishing Steer Calves – One Head

	Corn and Hay Ration		Corn and Silage Ration		Your Farm
INCOME	Quantity		Quantity		
Fed steer sale (\$_____/pound)	1,350 pounds	\$ _____	1,350 pounds	\$ _____	\$ _____
<b>VARIABLE COSTS</b>					
Calf feeder cost at \$1.58 per pound	550 pounds	\$869.00	550 pounds	\$869.00	\$ _____
Interest at 5%	9 months	32.59	9 months	32.59	_____
Feed Costs					
Corn at \$3.11 per bushel	69 bushels	\$214.59	50 bushels	\$155.50	\$ _____
Fair quality hay at \$100.00 per ton	0.53 tons	53.00			_____
Modified distiller grain at \$80.00 per ton	1.40 tons	112.00	1.40 tons	112.00	_____
Supplement and minerals at \$0.23 per pound	135 pounds	31.05	135 pounds	31.05	_____
Corn silage at \$37.32 per ton			2.26 tons	84.34	_____
Total Feed Costs		\$410.64		\$382.89	\$ _____
Veterinary and health		\$10.00		\$10.00	\$ _____
Machinery and equipment		11.00		11.00	_____
Marketing and miscellaneous		14.00		14.00	_____
Interest on variable costs at 5%	3.5 months	6.50	3.5 months	6.09	_____
Labor at \$14.00 per hour	4 hours	56.00	3.5 hours	49.00	_____
Death loss <sup>a/</sup>		23.11		22.76	_____
<b>TOTAL VARIABLE COSTS</b>		\$1,432.84		\$1,397.34	\$ _____
<b>INCOME OVER VARIABLE COSTS</b>		\$ _____		\$ _____	\$ _____
<b>FIXED COSTS</b>					
Machinery, equipment, housing		\$21.00		\$21.00	\$ _____
<b>TOTAL OF ALL COSTS</b>		\$1,453.84		\$1,418.34	\$ _____
<b>INCOME OVER ALL COSTS</b>		\$ _____		\$ _____	\$ _____
Breakeven selling price for variable costs per pound		\$1.06		\$1.04	\$ _____
Breakeven selling price for all costs per pound		\$1.08		\$1.05	\$ _____

<sup>a/</sup> Death loss cost is assumed to be 2% of feeder purchase costs and 1% of all other variable costs.

Note: One pound of modified distiller grain contains the energy of 0.5 pound of corn and the protein of 0.36 pound of soybean meal.

## Finishing Yearling Heifers – One Head

	Corn and Hay Ration		Corn and Silage Ration		Your Farm
<b>INCOME</b>	Quantity		Quantity		
Fed heifer sale (\$_____/pound)	1,350 pounds	\$_____	1,350 pounds	\$_____	\$_____
<b>VARIABLE COSTS</b>					
Yearling feeder cost at \$1.40 per pound	700 pounds	\$980.00	700 pounds	\$980.00	\$_____
Interest at 5%	270 days	36.25	270 days	36.25	_____
<b>Feed Costs</b>					
Corn at \$3.11 per bushel	80 bushels	\$248.80	66 bushels	\$205.26	\$_____
Fair quality hay at \$100.00 per ton	0.40 tons	40.00			_____
Modified distiller grain at \$80.00 per ton	1.5 tons	120.00	1.5 tons	120.00	_____
Corn silage at \$37.32 per ton			1.9 tons	70.91	_____
Supplement and minerals at \$0.23 per pound	160 pounds	36.80	160 pounds	36.80	_____
<b>Total Feed Costs</b>		<b>\$445.60</b>		<b>\$432.97</b>	<b>\$_____</b>
Veterinary and health		\$8.00		\$8.00	\$_____
Machinery and equipment		7.00		7.00	_____
Marketing, transport, miscellaneous		16.00		16.00	_____
Interest on variable costs at 5%	2.75 months	5.46	2.75 months	5.32	_____
Labor at \$14.00 per hour	2 hours	28.00	2 hours	28.00	_____
Death loss <sup>a/</sup>		12.71		12.65	_____
<b>TOTAL VARIABLE COSTS</b>		<b>\$1,539.02</b>		<b>\$1,526.18</b>	<b>\$_____</b>
<b>INCOME OVER VARIABLE COSTS</b>		<b>\$_____</b>		<b>\$_____</b>	<b>\$_____</b>
<b>FIXED COSTS</b>					
Feedlot facilities and equipment		\$16.00		\$16.00	\$_____
<b>TOTAL OF ALL COSTS</b>		<b>\$1,555.02</b>		<b>\$1,542.18</b>	<b>\$_____</b>
<b>INCOME OVER ALL COSTS</b>		<b>\$_____</b>		<b>\$_____</b>	<b>\$_____</b>
Breakeven selling price for variable costs per pound		\$1.14		\$1.13	\$_____
Breakeven selling price for all costs per pound		\$1.15		\$1.14	\$_____

<sup>a/</sup> Death loss cost is assumed to be 1% of feeder purchase costs and 0.5% of all other variable costs.

Note: One pound of modified distiller grain contains the energy of 0.5 pound of corn and the protein of 0.36 pound of soybean meal.

## Backgrounding Steer Calves – One Head

	Winter Corn and Hay Ration		Summer Improved Pasture		Your Farm
<b>INCOME</b>	<b>Quantity</b>		<b>Quantity</b>		
Feeder cattle sales (\$_____/pounds)	750 pounds	\$_____	750 pounds	_____	\$ _____
<b>VARIABLE COSTS</b>					
Calf purchase at \$1.58 per pound	450 pounds	\$711.00	525 pounds	\$829.50	\$ _____
Interest at 5% annually	5 months	14.81	5 months	17.28	_____
Feed Costs					
Corn at \$3.11 per bushel	27 bushels	\$83.97			\$ _____
Alfalfa - brome hay at \$100.00 per ton	0.5 tons	50.00			_____
Supplement and minerals at \$0.23 per pound	80 pounds	18.40	35 pounds	\$8.05	_____
Improved pasture at \$77.00 per acre			0.7 acre	53.90	_____
Pasture fertilizer, miscellaneous costs at \$20.00 per acre			0.7 acre	14.00	_____
Total Feed Costs		\$152.37		\$75.95	\$ _____
Veterinary and health		\$5.00		\$5.00	\$ _____
Machinery and equipment		4.50		4.25	_____
Marketing, transport, miscellaneous		12.00		12.00	_____
Interest on variable costs at 5%	2.5 months	1.81	2.5 months	1.01	_____
Labor at \$14.00 per hour	1.25 hours	17.50	1 hour	14.00	_____
Death loss <sup>a/</sup>		8.22		9.03	_____
<b>TOTAL VARIABLE COSTS</b>		\$927.22		\$968.02	\$ _____
<b>INCOME OVER VARIABLE COSTS</b>		\$ _____		\$ _____	\$ _____
<b>FIXED COSTS</b>					
Machinery, equipment, housing		\$14.00		\$2.10	\$ _____
<b>TOTAL OF ALL COSTS</b>		\$941.22		\$970.12	\$ _____
<b>INCOME OVER ALL COSTS</b>		\$ _____		\$ _____	\$ _____
Breakeven selling price for variable costs per pound		\$1.24		\$1.29	\$ _____
Breakeven selling price for all costs per pound		\$1.25		\$1.29	\$ _____

<sup>a/</sup> Death loss cost is assumed to be 1% of feeder purchase costs and 0.5% of all other variable costs.

## Beef Cow-Calf — One Cow Unit <sup>a/</sup>

	Hay and Pasture Calves Sold		Hay and Pasture Calves Fed		Your Farm
INCOME	Quantity		Quantity		
Heifer calf (0.26 head x \$_____/pound)	500 pounds	\$ _____	1,000 pounds	\$ _____	\$ _____
Steer calf (0.46 head x \$_____/pound)	550 pounds	\$ _____	1,100 pounds	\$ _____	\$ _____
Cull cow (0.18 head x \$_____/pound)	1,350 pounds	\$ _____	1,150 pounds	\$ _____	\$ _____
<b>GROSS INCOME</b>		\$ _____		\$ _____	\$ _____
<b>VARIABLE COSTS</b>					
Feed Costs					
Pasture at \$56.00 per acre	2.5 acres	\$140.00	2.5 acres	\$140.00	\$ _____
Pasture fertilizer, miscellaneous costs at \$20.00 per acre	2.5 acres	50.00	2.5 acres	50.00	_____
Corn at \$3.11 per bushel	4 bushels	12.44	56 bushels	174.16	_____
Modified distiller grain at \$80.00 per ton			1.05 tons	84.00	_____
Salt and mineral at \$0.09 per pound	60 pounds	5.40	60 pounds	5.40	_____
Supplement and minerals at \$0.23 per pound			128 pounds	29.44	_____
Alfalfa - brome hay at \$100.00 per ton	2.1 tons	210.00	2.5 tons	250.00	_____
Corn stalks at \$3.00 per acre	4 acres	12.00	4 acres	12.00	_____
Total Feed Costs		\$429.84		\$745.00	\$ _____
Veterinary and health		\$25.00		\$35.00	\$ _____
Machinery, equipment, fuel and repairs		15.00		26.00	_____
Marketing and miscellaneous		20.00		25.00	_____
Interest on variable costs at 5%	6 months	12.25	9 months	31.16	_____
Labor at \$14.00 per hour	8 hours	112.00	10 hours	140.00	_____
<b>TOTAL VARIABLE COSTS</b>		\$614.09		\$1,002.16	\$ _____
<b>INCOME OVER VARIABLE COSTS</b>		\$ _____		\$ _____	\$ _____
<b>FIXED COSTS</b>					
Machinery, equipment, fences		\$65.10		\$75.10	\$ _____
Interest, insurance on herd at 10%		108.20		108.20	_____
Bull depreciation/replacement		12.00		12.00	_____
<b>TOTAL FIXED COSTS</b>		\$185.30		\$195.30	\$ _____
<b>TOTAL OF ALL COSTS</b>		\$799.39		\$1,197.46	\$ _____
<b>INCOME OVER ALL COSTS</b>		\$ _____		\$ _____	\$ _____
Breakeven selling price for variable costs per pound <sup>b/</sup>		\$1.36		\$1.19	\$ _____
Breakeven selling price for all costs per pound <sup>b/</sup>		\$1.84		\$1.44	\$ _____

<sup>a/</sup> A cow-calf unit is 1 cow, 0.2 bred heifer, 0.9 calf, and 0.04 bull. Calf crop weaned of 92% of cows in herd, 20% replacement and 2% death rate on replacement heifers and cows are assumed.

<sup>b/</sup> Assumes yearly cull cow sales of \$93.15.

Note: One pound of modified distiller grain contains the energy of 0.5 pound of corn and the protein of 0.36 pound of soybean meal.

## Beef Cow-Calf Investment

### 1. Breeding herd investment per cow unit

Beef cow	\$850.00
Replacement heifer (\$850 x 0.20 head per cow unit)	\$160.00
Bull (\$1,800 divided by 25 cows)	<u>\$72.00</u>
Per cow unit	\$1,082.00

### 2. Bull replacement cost per cow unit

Bull cost,	minus cull value,	divided by cows,	divided by number of years	
\$1,800	\$900	25 cows	3 years	\$12.00

### 3. Facilities and machinery investment (50-cow herd) (replacement cost)

Utility tractor (\$18,000 x 25% cow use)	\$4,500
Hay moving equipment	\$2,000
Handling facilities	\$3,000
Fences (\$94.00 per acre x 125 acres)	\$11,750
Feeders and waterers	<u>\$2,000</u>
Total	\$23,250
Total investment per cow (50-cow herd)	\$465
Depreciation, interest, taxes, insurance at 14% annually	\$65



## Ewe Flock — One Ewe <sup>a/</sup>

	Early Lambing (January-February)		Late Lambing (April-May)		Your Farm
INCOME	Quantity		Quantity		
Lambs (125 pounds x \$_____/pound)	1.24 head	\$ _____	1.33 head	\$ _____	\$ _____
Cull ewes (150 pounds x \$_____/pound)	0.15 head	\$ _____	0.15 head	\$ _____	\$ _____
Wool (\$_____/pound)	9 pounds	\$ _____	11 pounds	\$ _____	\$ _____
<b>GROSS INCOME</b>		\$ _____		\$ _____	\$ _____
<b>VARIABLE COSTS</b>					
Feed Costs					
Corn at \$3.11 per bushel	10 bushels	\$31.10	8 bushels	\$24.88	\$ _____
Supplement and minerals at \$0.16 per pound	100 pounds	16.00	60 pounds	9.60	_____
Alfalfa - brome hay at \$100.00 per ton	0.4 tons	40.00	0.3 tons	30.00	_____
Pasture at \$56.00 per acre	0.2 acres	11.20	0.3 acres	16.80	_____
Pasture fertilizer, miscellaneous costs at \$20.00 per acre	0.2 acres	4.00	0.3 acres	6.00	_____
Total Feed Costs		\$102.30		\$87.28	\$ _____
Veterinary, medical, shearing		\$8.00		\$9.00	\$ _____
Machinery and equipment operating		5.00		4.00	_____
Marketing and miscellaneous		5.00		5.00	_____
Interest on variable costs at 5%	6 months	3.01	6 months	2.63	_____
Labor at \$14.00 per hour	5 hours	70.00	3 hours	42.00	_____
<b>TOTAL VARIABLE COSTS</b>		\$193.31		\$149.91	\$ _____
<b>INCOME OVER VARIABLE COSTS</b>		\$ _____		\$ _____	\$ _____
<b>FIXED COSTS</b>					
Machinery, equipment, housing, fencing		\$15.40		\$14.93	\$ _____
Interest, insurance on breeding flock at 10%		15.90		15.90	_____
Ram replacement		5.60		5.60	_____
<b>TOTAL FIXED COSTS</b>		\$36.90		\$36.43	\$ _____
<b>TOTAL OF ALL COSTS</b>		\$230.21		\$186.34	\$ _____
<b>INCOME OVER ALL COSTS</b>		\$ _____		\$ _____	\$ _____
Breakeven selling price for variable costs per pound <sup>b/</sup>		\$1.17		\$0.83	\$ _____
Breakeven selling price for all costs per pound <sup>b/</sup>		\$1.40		\$1.05	\$ _____

<sup>a/</sup> 160% (early) or 170% (late) lamb crop, 20% replacement rate. One unit includes one ewe, 0.2 replacement ewe, 1.6 lambs, and 0.04 ram. Death loss of 10% for lambs weaned and 5% for ewes and ewe lambs assumed.

<sup>b/</sup> Assumes cull ewe income of \$8.00 and wool income of \$4.50 (early) or \$5.50 (late) per unit.

## Ewe Flock Investment

### 1. Breeding flock investment per ewe unit

Ewe	\$125.00
Replacement ewe lamb (\$100.00 x 0.20 per ewe)	\$20.00
Ram (\$350.00 divided by 25 ewes)	<u>\$14.00</u>
Total	\$159.00 per unit

### 2. Ram replacement cost per ewe unit

Ram cost,	minus cull value,	divided by ewes,	divided by number of years	
\$350.00	\$70.00	25 ewes	2 years	\$5.60 per unit

### 3. Facilities and machinery investment (150 ewes) (replacement cost)

	Early Lambing	Late Lambing
Utility tractor (\$18,000 x 25% use for sheep)	\$4,500	\$4,500
Fences (\$100.00 per acre x 30 acres (early) or 45 acres (late))	\$3,000	\$4,500
Feed storage	\$2,000	\$2,000
Barns, pens, feeders, etc.	<u>\$7,000</u>	<u>\$5,000</u>
Total	\$16,500	\$16,000
Total investment per ewe (150 ewe flock)	\$110.00	\$106.67
Depreciation, interest, taxes, insurance at 14% annually	\$15.40	\$14.93

## Feeder Lamb — One Head

INCOME	Quantity		Your Farm
Lamb (\$_____/pound)	125 pounds	\$ _____	\$ _____
Wool (\$_____/pound)	3 pounds	\$ _____	\$ _____
<b>GROSS INCOME</b>		\$ _____	\$ _____
<b>VARIABLE COSTS</b>			
Feeder cost at \$2.00 per pound	70 pounds	\$140.00	\$ _____
Interest at 5%	100 days	1.92	_____
Feed Costs			
Corn at \$3.11 per bushel	5.2 bushels	\$16.11	\$ _____
Supplement and minerals at \$0.16 per pound	32 pounds	5.12	_____
Alfalfa - brome hay at \$100.00 per ton	35 pounds	1.75	_____
Total Feed Costs		\$22.98	\$ _____
Veterinary, medical, shearing		\$5.00	\$ _____
Machinery and equipment		1.00	_____
Marketing, miscellaneous		2.00	_____
Interest on variable costs at 5%	60 days	0.25	_____
Death loss <sup>a/</sup>		3.29	_____
Labor at \$14.00 per hour	1.0 hours	14.00	_____
<b>TOTAL VARIABLE COSTS</b>		\$190.44	\$ _____
<b>INCOME OVER VARIABLE COSTS</b>		\$ _____	\$ _____
<b>FIXED COSTS</b>			
Machinery, equipment, housing		\$3.50	\$ _____
<b>TOTAL OF ALL COSTS</b>		\$193.94	\$ _____
<b>INCOME OVER ALL COSTS</b>		\$ _____	\$ _____
Breakeven selling price for variable costs per pound <sup>a/</sup>		\$1.50	\$ _____
Breakeven selling price for all costs per pound <sup>a/</sup>		\$1.53	\$ _____

<sup>a/</sup> Assumes wool income of \$3.00 per head and death loss of 2%.

## Lamb Feed Requirements

**Table 1. Feed Requirement and Portion of Year on Feed to Finish Lamb to 110 pounds**

Beginning Weight of Feeder, pound	Corn		Supplement (32-36%), pound	Hay, pounds	Days on feed	Pounds of feed per pound of gain
	Bushels	Pounds				
60	3.60	202	39	35	100	5.50
65	3.37	189	34	30	90	5.65
70	3.12	175	29	25	80	5.70
75	2.81	157	24	22	70	5.85
80	2.50	140	19	18	60	5.90
85	2.16	121	15	14	50	6.05

**Table 2. Approximate Feed Requirement When Feeding Complete Pelleted Rations**

Beginning Weight of Feeder, pound	Pounds of feed per pound of gain	Complete Feed-pelleted (pounds)	Time on Feed	
			Days	Portion of year
60	5.70	285	90	0.25
65	5.80	261	82	0.22
70	5.90	236	73	0.20
75	6.00	210	64	0.18
80	6.10	183	55	0.15
85	6.20	155	45	0.12

**Table 3. Approximate Feed Requirement When Feeding Low Roughage**

**Mainly Corn and Supplement Rations**

Beginning Weight of Feeder, pound	Roughage	Grain	Supplement	Time on Feed	
				Days	Portion of year
75	15	158	24	67	0.18
80	13	139	19	58	0.16
85	10	120	15	48	0.13