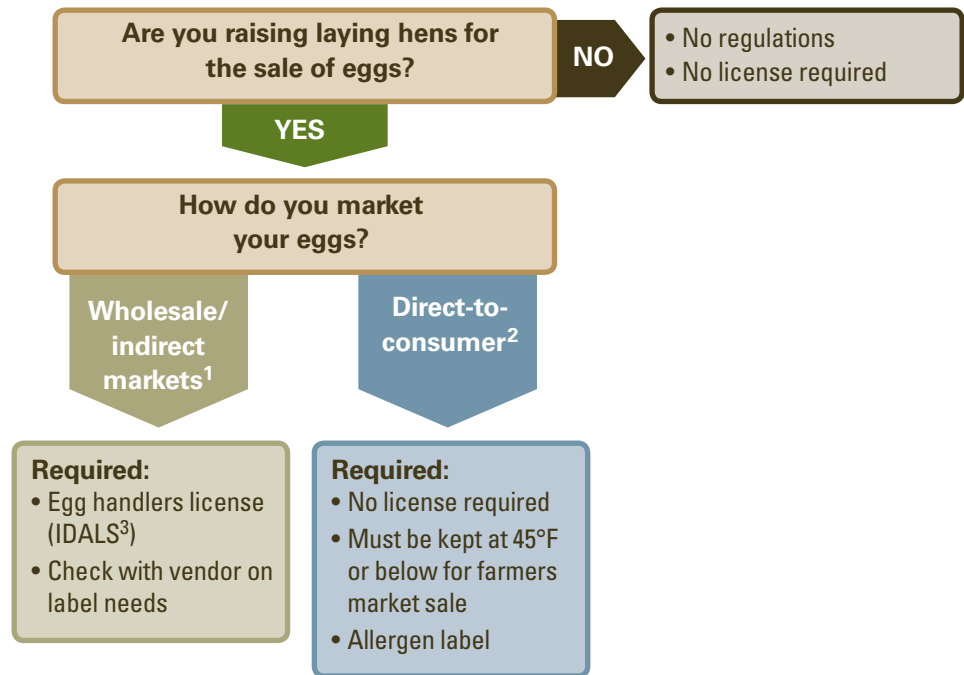




Prepared by Kendra Meyer, program specialist, Iowa State University Extension and Outreach.

As new agriculture entrepreneurs consider producing and marketing food products and current producers seek new markets, they need to conduct preliminary research to determine if there are rules, regulations, certifications, or licenses required for their product or selected market. This series of publications will help determine the requirements for licensing and for processing and selling various food products based on business size, sales volume, the level of processing, and market. The flowchart will guide Iowa producers and processors to the appropriate state agencies or departments. Agency and department contact information, as well as additional resources, are on the reverse side of this publication.



¹ Wholesale/indirect markets: Restaurants, institutions, grocery stores, food hubs, etc.

² Direct-to-Consumer: Farmers markets, Community Supported Agriculture, on-farm sales, U-Pick, etc.

³ Iowa Department of Agriculture and Land Stewardship

Resources

IOWA DEPARTMENT OF AGRICULTURE AND LAND STEWARDSHIP

515-281-5321

www.iowaagriculture.gov

Chapter 36, "Egg Handlers," Iowa Administrative Code

<http://www.iowaagriculture.gov/feedAndFertilizer/pdfs/EggHandlersRules.pdf>

IDALS Application for Egg Handler's License

<http://www.iowaagriculture.gov/feedAndFertilizer/pdfs/2013/eggHandler.pdf>

Iowa Department of Agriculture Horticulture and Farmers Market Program

<http://www.iowaagriculture.gov/horticultureandFarmersMarket.asp>

DEPARTMENT OF INSPECTIONS AND APPEALS

Online Food Safety License Applications

<https://dia.iowa.gov/food-consumer-safety/food-safety-license-applications>

Farmers Market Requirements

https://dia.iowa.gov/sites/default/files/documents/2016/07/basic_requirements_for_farmers_markets.pdf

IOWA STATE UNIVERSITY EXTENSION AND OUTREACH

Value Added Agriculture

www.extension.iastate.edu/valueaddedag

MarketMaker

<https://ia.foodmarketmaker.com>

Agricultural Marketing Resource Center

www.agmrc.org

IOWA STATE UNIVERSITY EXTENSION AND OUTREACH PUBLICATIONS

This and other related publications can be accessed through the ISU Extension Store at <https://store.extension.iastate.edu>.

Local Food Connections – From Farms to Restaurants

<https://store.extension.iastate.edu/Product/5425>

What Producers Should Know About Selling to Local Foodservice Markets

<https://store.extension.iastate.edu/Product/12745>

A Guide to Sustainable Food Procurement for Retail Foodservices

<https://store.extension.iastate.edu/Product/14463>

This publication is part of a series. Additional copies can be downloaded as PDF files at <https://store.extension.iastate.edu>.

Other titles in the series include:

FS0015 Red Meat

FS0016 Poultry

FS0017 Dairy

FS0018 Seafood

FS0020 Low Acid and Fermented Foods

FS0021 Jams, Jellies, and Preserves

FS0022 Fruit and Vegetable Juice

FS0023 Fruits and Vegetables (Cut)

FS0024 Fruits and Vegetables (Whole)

FS0025 Honey and Maple Syrup